

Message Text

CONFIDENTIAL

PAGE 01 MANILA 05493 112134 Z

70/45

ACTION EA-14

INFO OCT-01 ADP-00 AID-20 EB-11 NSC-10 RSC-01 CIEP-02

TRSE-00 SS-15 STR-08 OMB-01 CEA-02 COME-00 CIAE-00

DODE-00 INR-10 NSAE-00 PA-03 USIA-12 PRS-01 L-03

SCEM-02 OPIC-12 XMB-07 RSR-01 /136 W

----- 040131

R 110859 Z MAY 73

FM AMEMBASSY MANILA

TO SECSTATE WASHDC 5149

C O N F I D E N T I A L MANILA 5493

C O R R E C T E D C O P Y MRN 5493 VICE 5149

E. O. 11652: GDS

TAGS: EGEN, RP, US

SUBJECT: U. S. COMPANIES PREPARE FOR US- GOP NEGOTIATIONS

1. IN ORDER DEVELOP POSITIONS ON U. S. BUSINESS OBJECTIVES IN ANTICIPATED US- GOP NEGOTIATIONS ON BILATERAL ECONOMIC RELATIONS, AMERICAN CHAMBER OF COMMERCE HAS RETAINED SERVICES RICHARD HENRY AS EXECUTIVE ADVISOR. HENRY IS RETIRED FNCB OFFICER WITH MANY YEARS EXPERIENCE IN PHILIPPINES AND GOOD CONTACTS IN GOVERNMENT AND BUSINESS CIRCLES. HE WILL WORK DIRECTLY WITH AMCHAM SUBCOMMITTEE CHAIRED BY CALTEX PHILS PRESIDENT RAYMOND JOHNSON, AND INCLUDING REPRESENTATIVES OF MAJOR SECTORS OF U. S. BUSINESS IN PHILIPPINES.

2. IN CONVERSATIONS WITH EMBOFFS, HENRY DESCRIBED HIS TASK AS ONE OF ASSISTING AMCHAM TO DEVELOP CONSENSUS OF MEMBERSHIP ON ISSUES SUCH AS LAND OWNERSHIP, RETAIL TRADE, BUSINESS ENVIRONMENT (INCLUDING CONFIDENTIAL

CONFIDENTIAL

PAGE 02 MANILA 05493 112134 Z

PACE OF FILIPINIZATION) AND BILATERAL TRADE PREFERENCES. IN PURSUING THESE OBJECTIVES, HE WILL CONSULT CLOSELY WITH AMCHAM MEMBERSHIP. WHILE PRECISE SCOPE OF HIS WORK HAS NOT YET BEEN DETERMINED, HE ANTICIPATES IT MAY EVENTUALLY INCLUDE RECOMMENDATIONS FOR ACTION SUCH AS FORMAL APPROACHES TO MEMBERS OF U. S. EXECUTIVE AND LEGISLATIVE BRANCHES BY HEAD OFFICES OF U. S. COMPANIES IN PHILIPPINES. HENRY PLANS LEAVE FOR U. S. MAY 24 WHERE, AS PART OF PRELIMINARY WORK FOR AMCHAM, HE WILL DISCUSS ISSUES WITH PHIL- AM CHAMBER AND HEADQUARTERS OF U. S. COMPANIES, AND WOULD LIKE TO CONSULT WITH STATE DEPARTMENT AND OTHER USG AGENCIES CONCERNED WITH LAUREL- LANGLEY ISSUES. (WE HAVE SUGGESTED EA/ PHL AS CONTACT.) FYI MITCHELL HAS INDICATED HENRY BEING GROOMED FOR ROLE OF U. S. BUSINESS REPRESENTATIVE IN NEGOTIATIONS END FYI.

3. AS DEPARTMENT AWARE, AMCHAM PHILIPPINES HAS OBTAINED APPROVAL OF ASIA- PACIFIC COUNCIL OF AMCHAMS AT LAST TWO MEETINGS FOR RESOLUTION CALLING FOR U. S. TO BEGIN IMMEDIATE BILATERAL NEGOTIATIONS WITH PHILIPPINES ON FUTURE ECONOMIC RELATIONS. (MANILA A-324, 12/16/72) AMERICAN BUSINESS HERE IS SERIOUSLY CONCERNED THAT ITS VIEWS BE MADE KNOWN PRIOR TO NEGOTIATIONS. AMCHAM LEADERS POINT TO OKINAWA AS RECENT EXAMPLE WHERE FAILURE TO DO SO WAS IN THEIR VIEW DISASTROUS FOR U. S. BUSINESS.

4. WE EXPECT TO HAVE ACCESS TO REPORT AND RECOMMENDATIONS (IF ANY) DEVELOPED BY HENRY AND WILL KEEP DEPARTMENT INFORMED.
HAMILTON

CONFIDENTIAL
NMAFVVZCZ

*** Current Handling Restrictions *** n/a

*** Current Classification *** CONFIDENTIAL

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 11 MAY 1973
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: boyleja
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1973MANILA05493
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: GDS
Errors: n/a
Film Number: n/a
From: MANILA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1973/newtext/t19730542/aaaaixcx.tel
Line Count: 94
Locator: TEXT ON-LINE
Office: ACTION EA
Original Classification: CONFIDENTIAL
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators:
Previous Classification: CONFIDENTIAL
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: boyleja
Review Comment: n/a
Review Content Flags:
Review Date: 09 AUG 2001
Review Event:
Review Exemptions: n/a
Review History: RELEASED <09-Aug-2001 by boyleja>; APPROVED <24-Aug-2001 by boyleja>
Review Markings:

Declassified/Released
US Department of State
EO Systematic Review
30 JUN 2005

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: <DBA CORRECTED> mcm 980202
Subject: U. S. COMPANIES PREPARE FOR US- GOP NEGOTIATIONS
TAGS: EGEN, RP, US, EGEN
To: EA
SECSTATE WASHDC
Type: TE
Markings: Declassified/Released US Department of State EO Systematic Review 30 JUN 2005